

JDEtips *Journal*

Unlocking the Value of Your JD Edwards World and EnterpriseOne Investment

Undocumented Features... Timesaving Solutions... Best Practices

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January/February 2007 Volume VIII Issue 1

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COVER STORY

9 ♦ Distribution / Advanced Pricing
WE1 **Advanced Pricing Rules of the Road, by Andy Klee, Publisher.** Let's kick off this Distribution-intensive issue with some pearls of wisdom from the master himself. Don't go down that Advanced Pricing road without this guide in hand!

FINANCIALS / CURRENCY

16 ♦ Automatic Inter-company Revaluation/ Elimination
WE1 **Courtesy of "Post Balances by Currency", by Susan Stooksberry.** Spend a little / Save a lot. Of time, that is. Take the time now to read this article and save yourself a load of time later when you can sit back and enjoy those re-stated intercompany accounts.

DISTRIBUTION

30 ♦ Sales Order Management
E1 **SARs – More Than Just a Pretty Acronym, By Russ Bartunek.** And no, we aren't talking about Software Action Request. Read about the power of suggestion that can help you keep selling if items are out of stock or obsolete, or if you simply want to upsell.

38 ♦ Advanced Pricing Rounding Options and Advanced Pricing, By Marshall Baird. This article tells the tale of a journey of discovery. What works and what doesn't when it comes to rounding. A great "from the trenches" story.

48 ♦ Inventory
WE1 **Cycle Count by ABC, By Tyler Simonton.** Oh, no! Not inventory time again! Yep, this article is about that dreaded chore. But it really and truly does show you how to remove much of the pain.

TECHNICAL

55 ♦ Using Variable File Names in a Table Conversion, By Paul Hanson. Here's a handy tip if we ever saw one. You don't have to hard-code and then possibly lose the file names on table conversions. Seriously. Trust Paul. Has he lied to you yet?

DISASTER RECOVERY

60 ♦ Disaster Recovery Planning – a Real Life Story, by Gregg Larkin. We've all talked about the theory – now let's get down to it and hear how one company has implemented and fully tested their DRP.

CIO CORNER

64 ♦ Picking Your Pain Points, By Erik Keller, Wapiti LLC. Okay, we confess. This topic was our idea, as you might guess by looking at our new JDEtips Home Page. Erik does an excellent job of summarizing the concept.

HUMOR

66 ♦ Here's our fourth installment on our cartoon caption contest. This is where you get to vote on the third round of entries, plus submit your entry for the new cartoon.



From The Publisher

Each January brings thoughts of accomplishments in the past year, and goals for the coming year. It's hard to believe that we are starting our eighth year of publishing JDEtips. I still love the process of developing great content for our readers, and I hope that you agree

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DEPARTMENTS

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E1 EnterpriseOne®

W World®

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JDEtips ONLINE

Be sure to visit the JDEtips Document Library to download these new white papers.

WE1 **ON DISTRIBUTION / SALES ORDER MANAGEMENT**
Distribution Net Change – Returned Materials Authorization, by Jane Perry

If you send it out, there's always a chance, for whatever reason, it will come back. Now what do you do? Where do you store it? Is it for repair or scrap? How do you credit it? This can lead to a lot of work and errors. And, frankly, since we're in business to MAKE money, not deal with returns, this is a process you truly want to consider streamlining. Thankfully, the JD Edwards® Returned Material Authorization feature makes managing this process a bit easier. In a preview for the upcoming JDEtips Mastery Level Workshop, Distribution Net Change, Jane Perry presents the ins and outs of RMA. If you find this information valuable, be sure to check out Jane and the class at JDEtips University in Dallas, Texas this March!

E1 **ON TECHNICAL / CNC**
Running iSeries Command Line from EnterpriseOne, By Mike Wright

Finally—an “Easy” button for running iSeries commands from EnterpriseOne! Let Mike Wright take you through the steps including a batch job setup and what to look out for, particularly from a security point of view. It's all part of our mission to make you Think JDE for 2007!

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there is no other publication that comes close to JDEtips in terms of providing useful tips and techniques. Our primary goal has remained the same throughout our eight years—to provide the knowledge you need to extend the usefulness and value of your JD Edwards investment.

JDEtips Journal is not the only way we provide this knowledge; we are also extremely well-known for our mastery-level consulting and training services—over 125 JD Edwards client companies used our services last year. Additionally, in 2006, our training program was recognized by NASBA (National Association of State Boards of Accountancy) as a registered sponsor of CPE credits. We are the only software consulting firm that has reached this level of recognition. Since then, we've also been certified for APICS and the American Society of Purchasing (CPP) credits.

Last month, I spent a week calling most of our training and consulting clients to thank them for their business in 2006. The feedback on our services was that we provided excellent resources and that 95% of our clients were either extremely satisfied or very satisfied with the results obtained from using our services.

If you haven't tried our other services before—2007 is the time to start! Whether it's an upgrade, module or suite addition, improvement needs, problems to solve, staff to train—we've got you covered! Finding a great consultant or trainer with the depth of knowledge and breadth of expertise you need starts with a phone call to JDEtips.

Back to our issue—it's going to be a treat for those of you who work with Distribution. In addition to a “Rules of the Road” article on Advanced Pricing, we've got more articles on Sales Order, RMA (Returned Materials Authorization), Inventory, and Rounding in Advanced Pricing. That's not to say we're ignoring other areas

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of JD Edwards. Susan Stooksberry has written another gem on an aspect of Multi-Currency, and others have written articles on E1 Programming, CNC, and Disaster Recovery. Our CIO Corner features Erik Keller's take on ERP Pain Points.

Speaking of ERP Pain Points, don't forget our contest at www.JDEtips.com/PainPoints.asp. You have until January 31, to submit your favorite pain point. We'll pick up to ten winners and we're giving away a free subscription or an extra year of JDEtips to each the winner. Also, see page 66 in this issue to vote on the best Pain Point caption in our cartoon contest.

Our March JDEtips University will be starting in about a month. If you need just one or two people trained in a specific JD Edwards module, this

event is exactly what you are looking for. Offered just twice a year (March and October), the JDEtips University includes 19 classes. Check out the new classes we've added:

Implementing Lean – Learn everything you need to know to run your company as a Lean operation. The master himself, Pat Martino, will teach this course.

Financials Overview – Want a rock-solid overview of all JD Edwards Financials in one week? We cover the basics of General Ledger, Accounts Payable, Accounts Receivable, Fixed Assets, and Budgeting in five days.

Distribution Net Change – If you are upgrading your E1 version this year, you need this class. You'll learn about all the major enhancements in Sales, Purchasing, and Inventory.

Please note: We have a separate class on Advanced Pricing Net Change.

See page 5 for a complete list of the JDEtips University course offerings and dates.

That's about it for now. Here's to a great 2007 – filled with personal happiness and professional accomplishments.

Sincerely,

Andy

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P.S. Did you notice that our Website has a new, easier to read, look? Feel free to let me know how you like the changes. My email is Andy.Klee@ERPtips.com.



JDEtips Consulting Services

www.JDEtips.com/Consulting.asp

We are passionate about implementing World and EnterpriseOne solutions. We transfer knowledge quickly, and we know both business and ERP best practices. Our consultants have successfully implemented hundreds of JD Edwards clients during their consulting careers. Read client comments about our services [here](#).

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