

JDEtips *Journal*

Unlocking the Value of Your JD Edwards World and EnterpriseOne Investment

Undocumented Features... Timesaving Solutions... Best Practices

Home | Consulting | Training | JDEtips Journal | HelpDesk | Document Library | Tip of the Month | Software Solutions | Testimonials | Community

May/June 2007 Volume VIII Issue 3

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COVER STORY

- 8** ♦ **Distribution / Warehouse**
W E1 **Rules of the Road – Warehouse Management**, by Tyler Simonton. Who would have thought Warehouse Management could be boiled down to just seven basic rules? This rules of the road article is a must-read for anyone in Distribution—lots of great tips.

DISTRIBUTION

- 17** ♦ **Advanced Pricing**
W E1 **Debunking Common Misconceptions about Advanced Pricing**, by Andy Klee. How come I can't turn on Advanced Pricing for just one branch? What's up with this "No Base Price in Effect" message? Is this normal? Is there anything I can do about it? Andy gives us the answers to these and more!
- 22** ♦ **Sales Order Management**
W E1 **The Hitchhiker's Guide to Sales Order Management**, by Russ Bartunek. Here are some really great tips on Sales Order, prepared and served up in unique Bartunek style.

MANUFACTURING

- 29** ♦ **Manufacturing Kits**
E1 **– An Overview**, by Barry Card. Somewhere in between Distribution Kits and the Configurator, there's a no-man's land. Barry Card shows us how to close that gap.

TECHNICAL

- 37** ♦ **CNC**
E1 **Rules of the Road – for Batch Jobs**, by Mike Wright. This article might be appreciated by non-CNC's, so if you are looking for some guidance on batch jobs, this might just be the very thing you are looking for.

DATA ARCHIVING

- 44** ♦ **Archiving Eases JD Edwards EnterpriseOne Upgrades**, by Bryan Vogus. Faced with an upgrade? Looking into archiving? How about killing two birds with one stone? Read here about the pros and cons of archiving before versus parallel with your upgrade.

CIO CORNER

- 48** ♦ **Just in Time Training? Using E-Learning Methods for JDE Training**, by Pete Owens. Of course, we want you to come to JDEtips for all your training needs. But there's always a need getting just the right training to just the right person. This article has some great guidelines for getting started creating your own e-learning solutions.

- 54** ♦ **The New SLOG**, by Erik Keller. Two many TLAs in your life? Well how about a FLA (four-letter Acronym), then? Erik takes a look at four business phenomena that are having a huge impact on the market.



From The Publisher

Our DNA

After sending out a mass email recently suggesting that we might be nuts to give away three seats at the next JDEtips University, it occurred to me that you probably think of us as those clever people in Colorado who send out relatively interesting and fun emails about their training programs for JD Edwards® clients.

However, there's a real passion behind those emails and that should be coming through. Before the big "reveal", let me lead

From the Publisher continued on page 2

DEPARTMENTS

- 2** ♦ JDEtips Online / New White Papers
4 ♦ Consulting and Training Update
6 ♦ JDEtips Software Solutions
56 ♦ Humor – Cartoon Caption Contest
57 ♦ JDEtips Associate Editors

ORACLE PARTNER

E1 EnterpriseOne®

W World®

[Return to Table of Contents](#)



Publisher: Andy Klee
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JDEtips ONLINE

Be sure to visit the JDEtips Document Library to download these new white papers.

E1 **ON REAL ESTATE MANAGEMENT**
Effective Rent Calculation
by Richard Berry

While some US readers may already be familiar with the FASB13 module in JD Edwards® Real Estate, for JDEtips international clients, this tip may prove to be quite a treat! Richard Berry, our Singapore “correspondent,” writes how this module can be used quite nicely to calculate effective rent during rent free periods. So, if you’re not familiar with FASB13 at all, or if you’ve only used it to calculate rental revenue where actual billings follow a stepped-rent progression, this article will be of great benefit to you!

E1 **ON EDI**
EDI Overview
by Brian Gilbert

As more and more companies venture into interfacing with customers, understanding EDI transactions becomes more crucial, which makes it hard to understand why this functionality in JD Edwards® remains such a mystery to some. Brian Gilbert attempts to take some of that mystery out of two very common EDI transactions: Incoming EDI 850 and Outgoing EDI 810. He’ll take you step-by-step through the setup of these transactions, so that you, too can have incoming sales orders with the corresponding outgoing invoices up and running!.

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From the Publisher continued from page 1

you through my history as a JD Edwards consultant and trainer.

I started on the JD Edwards Distribution Response Line in 1989, when the “green screen” reigned supreme, and OneWorld® wasn’t even a gleam in Bob Newman’s eye. I was the type of consultant who really wanted to know everything about the modules I was responsible for—at that time, those included Inventory, Sales, and Purchasing. This was before Advanced Pricing, Warehouse Management, and Transportation existed. (And Purchasing was not called Procurement!) There was no formal internal training available, so my training consisted of reviewing SAR notes and explaining the problem and solution to my manager.

I quickly found a little niche that I could fulfill—I started writing up detailed Distribution Net Change notes for every release. We’re talking A4.3, A5.1, A5.2, A5.3, etc. I would then email those out to all the Distribution consultants I knew. After transitioning to field consulting in Europe, I started organizing full-day information-sharing sessions where the local JD Edwards consultants would get together to share advanced knowledge. I enjoyed conducting client training as well—it was a good fit for my personality and background as a former schoolteacher.

Fast-forward a few years to early 2000, when I was still doing consulting and training, but as an independent, often under direct contract to JD Edwards. The idea of writing a JD Edwards newsletter began to form in my mind, and in April of that year, I sent a copy of the first edition of JDEtips (all four pages!) to Rick Allen, VP of Legal Affairs, at JD Edwards. Rick circulated it to other managers and the concept was approved—thank you Gina Ashby and Brian McKeon. I was then given a formal license to use all the trademarked JD Edwards product names.

In 2001, I hit upon the concept of Mastery-Level Training, and started conducting classes. I had to write the manual for our first JDEtips Advanced Pricing class, so in June 2001, I stopped traveling to client sites every week, and stayed home to write. That took seven weeks of full-time work, and the first class was held in August 2001.

From the Publisher continued on page 3

From the Publisher continued from page 2

From this quiet beginning, great things happened. We grew by 300% in 2004, and grew another 80% in 2005—and during that time our subscriber base exploded to 500 client companies, and we created 15 of our own JD Edwards mastery-level manuals. JDEtips Journal content jumped by almost 1000 pages per year during those years. Including the training manuals—and these are implementation level manuals, not end-user manuals—we've created over 13,500 pages of content. In 2006, our training was certified by NASBA (National Association of State Boards of Accountancy) as part of their Continuing Professional Education (CPE) program.

I know that our approach to sharing all the knowledge has struck a chord with the client community—after a respite from the rapid growth in 2004-2005, we're gearing up for another period of growth as more and more clients contact us every week.

About every six months or so, another JD Edwards consulting firm tells me that they are going to start publishing white papers. I smile and take it as a compliment. It's just

too time consuming to keep coming up with original content. It's hard work! I do wish them luck. However, so far none of them have succeeded.

So, what drives us? What passion is behind all this? It is simply this—I am passionate about knowing JD Edwards at the mastery level, and transferring that knowledge to clients. Clients can then perform their jobs better and more independently, and they can extract more functionality and value from their substantial investment in JD Edwards.

I admit it; I do have an ego, and even today I do like being recognized as an expert, currently in Advanced Pricing. I am a big believer in sharing that knowledge with clients—once I do that, it forces me to learn even more. In JD Edwards, there is no endgame. There will always be more to learn—it is very useful to know what you don't know.

A special thanks to those you stood by us in the beginning, supported and recognized that my vision was a good one for the JD Edwards community. I consider myself very fortunate to have attracted a great team. All of

us at Klee Associates have a passion for doing a great job for our clients, whether it's sending out timely and accurate invoices, or making the best possible match between your needs and our pool of consultants and trainers. It's all about providing a great experience for our clients—one that stands head and shoulders above the typical client experience with JD Edwards service providers.

We are looking for clients who share our passion for learning more about JD Edwards, and who agree that great consultants and trainers share all the knowledge. I know that together we can achieve great improvements in how your company makes use of JD Edwards to achieve your business goals.

To discuss working together to help your team achieve mastery level JD Edwards knowledge, contact me at 1.970.856.4811

Sincerely,

Andy

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1.970.856.4811



JDEtips Consulting Services



www.JDEtips.com/Consulting.asp

We are passionate about implementing World and EnterpriseOne solutions. We transfer knowledge quickly, and we know both business and ERP best practices. Our consultants have successfully implemented hundreds of JD Edwards clients during their consulting careers. Read client comments about our services [here](#).

**Contact Sandy Acker, ERP Solutions Manager, Toll Free:
1.877.832.2594 ext 140 or International: 1.972. 964.1969**

Sandy.Acker@ERPtips.com

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