

JDEtips *Journal*

Unlocking the Value of Your JD Edwards® World® and EnterpriseOne® Investment

Undocumented Features... Timesaving Solutions... Best Practices

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From The Publisher

May 2008 – On new projects, Collaborate, the evolution of core functionality, and the Harvard Business School

New Projects

I've been in a productive (some say manic) period these past few months—and the result has been

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JDEtips ONLINE

Be sure to visit the **JDEtips Document Library** to download these new white papers.

- E1** **ON TECHNICAL CNC**
EnterpriseOne Email Messages, by Mike Wright
First, Mike Wright demonstrated how to set up JD Edwards® EnterpriseOne to allow the system to send email messages. Now Mike kicks that knowledge up a notch; in this article, he takes us through the steps to send the same email message to multiple recipients—without putting email addresses in your event rules.
- W** **ON TECHNICAL / WORLD SOFTWARE**
Interactive and Batch Data Import and Export in World A9.1, by Kathy Adams
If transferring data from JD Edwards to spreadsheets has been a drag (and not as in drag and drop), there's a new feature in World's latest release, A9.1, that's bound to make you smile. Kathy Adams demonstrates the new JD Edwards World PC Import/Export functionality that enables interactive and batch import/export of data, even with custom screens. This article is based on Kathy's presentation at Collaborate 08. A full PowerPoint of this presentation is available for download in the JDEtips Document Library, under the Collaborate 08 category.

Missed COLLABORATE 08? No Sweat!

Just go to: www.JDEtips.com/AccessDocumentCategories.asp

We have the PowerPoints from the following Klee presentations available for you in the new **Collaborate 08** category:

- **Multi-Currency Tips** by Ravi Adhi, JDEtips and Lina Hadi, LazyBoy
- **ERW II: More Report Writing Tips** by Penny Allen, JDEtips and Barb Osborne, Continental Mill
- **Advanced Tips on ERW** by Peter Rondinone, JDEtips and Tracie McGill, Mechanical Technology Incorporated
- **Tips on A/R-A/P Netting in E1** by Bob DeMartino, JDEtips and Jolynne Whitney, Christie Digital
- **World A9.1 PC Import/Export Tips** by Kathy Adams, JDEtips
- **Sales Order Management and Advanced Pricing Tips** by Jane Perry, JDEtips and Bernie Augenstein, Batesville Casket Co.
- **HCM Accrual and Rollover Tips** by Debbie Boyd, JDEtips and Julie Russell, City of Huntington Beach

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progress in some key areas of our JDE training programs. **We've just announced our newest training offering, Basic Training.** These classes offer client employees, new to JD Edwards, the opportunity to learn a great deal about an entire suite in 4 days. Separate 4-day classes on Financials, Distribution, Manufacturing, and Development are available in Denver this July. I'm excited that we've got our very best consultants working on the training material and teaching these classes. Basic Training will be a great complement to our already long-established **Mastery Training** that we've been offering since 2001. See page 5 for the entire JDEtips University schedule through the end of 2008.

Collaborate

We presented seven educational (mini-training) sessions at this year's Collaborate. I was very pleased with the turnout—we averaged over 80 attendees per session. Even the last slot of the conference (Thursday 11:00 am) was nearly full. That says to me that we're delivering what clients want—useful tips and techniques aimed at solving real-world business problems. Each of the PowerPoints presented (the unexpurgated versions!) are posted in the JDEtips Document Library. See page 2 for details. We're also publishing full-length articles on some of the same topics in this issue.

More importantly—what happened at the conference? It was a good, solid conference, and there were some interesting new complementary software products in the Vendor Showcase. JD Edwards EnterpriseOne seems well positioned to continue as Oracle's solution of choice for the manufacturing and distribution market.

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I eagerly attended Charles Phillips keynote, and was surprised to hear not a single word about Fusion applications. Instead, Charles was focused on Oracle's "point-to-point" interfaces between their applications—for example, there will soon be an integration available between World and Demantra. Charles couldn't resist a swipe at SAP: "If we don't have [the integration] you want, you can take the platform yourself and build it," he said. "That includes legacy applications and the mother of all legacy applications, of course, is SAP. In the course of all these acquisitions, [companies] are finding they are Oracle applications shops now, they're just using SAP for general ledger." I'll have to ask our SAPtips team about that one!

Back to Fusion apps for a moment...except for Fusion Sales Prospector, Talent Manager, and e-Pedigree, which are not the core Fusion applications that JDE clients are looking for, it appears that Fusion applications are right on the schedule I predicted—it will be 2014 (my estimate) before any big-time existing JDE clients see that there is enough functionality comparable to JD Edwards (especially in manufacturing and distribution), to convince themselves that it's time to migrate to Fusion apps.

The World clients had a good news/bad news experience at Collaborate. The good news? There are a lot of enhancements in World A9.1, and upgrades are going smoothly for most clients. The bad news? Oracle isn't selling World to new clients. For more on that, see page 49 for Cordell Kirk's article.

And a final note on EnterpriseOne...be sure to check out the E1 9.0 Statement of Direction. It's got a lot of useful information—plus I always learn something about what's not in the current software

by reading about what's coming next: www.peoplesoft.com/media/cupa/pdf/e1_sod_90.pdf (you will need a client login to the Customer Connection to download it).

Core Functionality Evolves

Remember back in the 90s when ERP "Back Office" functionality was Financials and Payroll, and the "Front Office" was Distribution and Manufacturing? We also called Financials the JDE 'core' functionality in those days. Now, all the standard functionality of JD Edwards is considered core, back office software—and that's true of almost every ERP package.

The real action today is with the product extensions, such as—CRM (Siebel), Demand Planning (Demantra), Financial Consolidations (Hyperion), Transportation Management (formerly G-Log), and Business Intelligence (Business Objects).

Most JD Edwards clients want to get to the point where they can gain the business benefits of these products, but they are expensive and time-consuming to implement. The next decade of projects at most JDE clients will be focused on implementing these products. We'll be adding JDEtips articles on these products as we find clients and consultants willing to share their expertise. (That's a hint, folks!)

Your Feedback

If you have ideas that you think would help us with our Journal or training programs please write to me at Andy.Klee@ERPtips.com.

I'm also interested in hearing from those of you who would like to serve on the JDEducation Advisory Board. We'll meet via conference call four times a year. Your involvement will help us identify gaps in our training offerings and help us design new training options for the JD Edwards market.

Harvard Business School

On a personal note, I just returned from three weeks at the Harvard Business School, where I was enrolled in the Owner/President Executive Education program. It was a game-changing event for me. I'm spending the next two weeks reviewing 1000 pages of content and hundreds of hours of lectures and discussions—so I can start sharing the lessons learned with the entire Klee team.

Sincerely,

Andy

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